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Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 OES-07 DODE-00 DOE-11 SOE-02 NASA-01
AGRE-00 EB-08 CIAE-00 INR-10 NSAE-00 L-03 ACDA-12
PM-05 NSC-05 SS-15 /092 W
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USDOC WASHDC

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STATE FOR EUR/SOV AND OES (PIKUS)

DEPARTMENT PASS DOD (MOUNTAIN)

DEPARTMENT PASS ERDA

DEPARTMENT PASS NASA FOR FRUTKIN

DEPARTMENT PASS AGRUCULTURE/FAS/MEEKER AND LACIE PROJECT

USDOC FOR ITA/BTR (DEA)

E.O. 11652: N/A
TAGS: EEWT, ESTC, ETEL, UR
SUBJECT: STANFORD TECHNOLOGY CORPORATION REPRESENTATIVE SHORTT TO VISIT WASHINGTON ON LICENSE APPLICATION FOR LANDSAT STATION IN USSR

REF: 77 MOSCOW 4240, (B) 77 MOSCOW 14240

1. DAVID SHORTT, U.K. CITIZEN REPRESENTATIVE FOR STANFORD TECHNOLOGY CORPORATION (STC) IN U.S., WILL VISIT WASHINGTON AGENCIES AGAIN IN FINAL DAYS OF MARCH
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TO REVIEW WITH INTERESTED USG AGENCIES STATUS OF STC'S NEGOTIATIONS WITH SOVIETS ON POSSIBLE PURCHASE OF LAND-SAT GROUND STATION EQUIPMENT AND TECHNOLOGY (SEE REFTELS AND PREVIOUS).

2. SHORTT RECENTLY BRIEFED COMATT, SCIOFF AND AGATT ON RESULTS OF HIS LATEST (FEBRUARY) ROUND OF TALKS WITH

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SOVIET AGENCIES ON LAND-SAT PURCHASE PROPOSAL. ESSENTIALLY, SHORTT REPORTED NO MOVEMENT AMONG SOVIET ORGANIZATIONS INVOLVED (I.E., MINISTRY OF AGRICULTURE, INTERKOSMOS AND SCST) ON QUESTION OF SIGNING NECESSARY COOPERATION AGREEMENT WITH NASA. ACCORDING TO SHORTT, IT HAS NOW BEEN ESTABLISHED THAT OPERATIONAL CONTROL OF NEW LAND-SAT FACILITY -- WHEN INSTALLED -- WILL BE GIVEN TO SOVIET MINISTRY OF AGRICULTURE WHICH WILL ALSO HANDLE ITS FUNDING. SHORTT MAINTAINED THAT SOVIETS ARE DETERMINED TO MOVE AHEAD IN THEIR PLANS TO PURCHASE LAND-SAT STATION IN WEST -- THE FIRST, REPORTEDLY, OF SEVEN SUCH STATIONS WHICH COULD REACH APPROX $25 MILLION IN TOTAL SALES FOR CHOSEN SUPPLIER. HE SAID, AS HE HAS BEFORE, THAT IF STC IS UNABLE TO WORK OUT ITS LICENSING DIFFICULTIES IN WASHINGTON, THEN SOVIETS WILL TURN TO FRENCH FIRM "MATRA" FOR EQUIVALENT EQUIPMENT. MATRA, ACCORDING TO SHORTT, HAS LAND-SAT TECHNOLOGY AND EQUIPMENT BASED ON AN STC LICENSE. SHORTT DESCRIBED HIS UPCOMING VISIT TO WASHINGTON AS STC'S "LAST CUT" ON LICENSING ISSUE, BECAUSE COST OF PURSUING DEAL WITH SOVIETS IS PUSHING AGAINST FIRM'S LIMITS.

3. SHORT HAD PROMISED TO PROVIDE U.S. COMMERCIAL OFFICE WITH HIS SPECIFIC WASHINGTON ITINERARY, INCLUDING ARRIVAL AND DEPARTURE DATES, BUT LEFT MOSCOW WITHOUT DOING SO. INTERESTED AGENCIES MAY EXPECT HIM TO CALL
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DURING LAST WEEK IN MARCH (MARCH 27-31). TOON

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Message Attributes

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Disposition Action: RELEASED
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Disposition Case Number: n/a
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Disposition Date: 20 Mar 2014
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Reference: 77 MOSCOW 4240, 77 MOSCOW 14240
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Review Action: RELEASED, APPROVED
Review Content Flags:
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